



22 August 2018

**To Whom It Might Concern RE: Tony Chappel / BTG Transport (BTG)**

This letter is to confirm that I became acquainted with Tony Chappel from BTG who was a consultant to at one of our Clients for a period of approximately two years.

In Tony's consulting capacity he assumed the position of Warehouse Operation Director for a business which warehoused approximately 35,000 pallets and employed circa 200 staff.

During the period that we faired his association, he displayed exemplary management skill and successfully employed world class management techniques (like Kaizen) that allowed for efficiencies to be garnered with high bottom line profit attribution.

Tony was able to engage and manage at all levels at our Client and quickly earned the respect of all stakeholders of the entity he was engaged with.

His professional manner and ability to liaise with clients was highly beneficial in this discharge of his duties.

We consider his engagement with our client as an asset to the operations generally. We are qualified to make the statements | representations included herein, as our engagement included (amongst other matters) business optimisation.

We can therefore recommend Tony Chappel and BTG, without reservation to any corporation or business seeking a professional operations engineer that attributes improvement and benefits to any business that may or might require his services and in pursuit of improvement and benefits at a large quantum level.

Marcell Pavlovec  
Managing Director  
Macquarie National Group Pty Limited

